

# Ethan Zhao

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## EDUCATION

### Western University

London, Ontario

B.Eng. Mechatronics, HBA Business Dual

Sept. 2023 – May 2027

- 3.98/4.0 GPA. Recipient of the Western Scholarship of Distinction (\$2,500).
- Elected First Year Representative of Engineering and appointed Residence VP Finance managing a \$150k+ budget.
- 1<sup>st</sup> place at Western Automotive Innovative Challenge: built the most efficient and effective privacy preserving AI detectors.
- 2<sup>nd</sup> of ~90 teams at Western Engineering Competition: innovative egg-drop design.

## WORK EXPERIENCE

### Millennium Management

Hong Kong, SAR

Quantitative Developer – Execution Services

May 2026 – Aug. 2026

### Royal Bank of Canada

Toronto, ON

Technical Systems Analyst – Mainframe Capacity & Automation

May 2025 – Aug. 2025

- Built real-time dashboards (Cognos, Power BI) integrating operational and financial datasets across mainframe workloads.
- Automated reporting pipelines (Python, SQL), **eliminating 24 hours** of manual work quarterly.
- Developed a **2000+ line VBA system** integrating Excel + Outlook, streamlining ops and saving 5+ hrs/week team wide.

### Goodkind Software Corporation

Toronto, ON

Software Engineering Intern – AI Systems

May 2024 – Aug. 2024

- Created a customizable topic categorization chatbot system (Node.js, LangChain, RAG) in **<2 months**, unlocking customization and analytics features, directly acquiring **3 new clients**.
- Led critical infrastructure recovery, designing fault-mitigation workflows under real-time outage pressure outside work hours.
- Analyzed historical chatbot usage to prepare product insights, helping secure a new client.

### Foursight Screenings ([foursight.ethanzhao.me](http://foursight.ethanzhao.me))

Toronto, ON

Co-Founder & Lead Software Engineer

May 2021 – Sept. 2023

- Won **\$15K Grand Prize + EU Science Award** for applied ML innovations in cancer prediction.
- Trained ML model (**95% accuracy**) in predicting cancer from micro-RNA, applying statistical learning and rigorous validation.

### aPrepTutors (archived at: [apreptutors.ca](http://apreptutors.ca))

Toronto, ON

Co-Founder

May 2021 – Sept. 2023

- Launched a live tutoring marketplace with automated onboarding, matching, and booking across 8+ tutors and 50+ students.
- Reached **profitability in <2 months** through 1:1 tutoring revenue share model; scaled product to sustained monthly usage.

## PROJECT EXPERIENCE

### EZ-Exchange | C++

Nov. 2023 – May 2025

- Designed and implemented a modular simulated stock exchange, featuring a high-performance order book, HTTP APIs for live order streaming, and an agent-based simulation engine to model diverse market participants.
- Simulated market phenomena such as short and long squeezes by modeling trader accounts, leverage, and forced liquidation rules, enabling realistic stress-testing scenarios for market microstructure research.

### Portfolio Optimization using Quantum Annealing | Qiskit, Python, QUBOs

Nov. 2023 – May 2025

- Developed **quadratic-time** quantum annealing optimizer for risk-constrained portfolios, back tested at **12.6% annual return**.
- Formulated QUBOs combining covariance analysis, return targets, and qualitative analysis using live market data.
- Engineered equity features from fundamentals and prices, improving accuracy and adding analyst insights in algorithms.

## LEADERSHIP EXPERIENCE

### Western Developer Society – VP Development

Sept. 2023 – Aug. 2025

- Led 9 teams (56 devs) delivering apps for professors, city councilors, and startups.
- Deployed and delivered **80% of projects** in 8 months, across automation, data analysis, and robotics.
- Enforced CI/CD pipelines and agile sprints to ensure production-ready code delivery under tight timelines.

## SKILLS AND INTERESTS

**Languages:** C++, Python, SQL, Java, Rust, Javascript, Typescript, VBA, HTML, CSS

**Framework & Libraries:** React, Node.js, TensorFlow, PyTorch, Pandas, NumPy, SciPy, Matplotlib, REST/GraphQL

**Tools & Platforms:** Git, Docker, AWS, GCP, Power BI, Cognos, Excel (Adv), Tableau, MongoDB, z/OS

**Concepts:** Machine Learning, NLP, GenAI, Optimization, Statistical Modeling, DevOps, Quantum Computing